



# Gang Dong

Vice President of Western European Region  
Huawei





# Building a Fully Connected, Intelligent World!

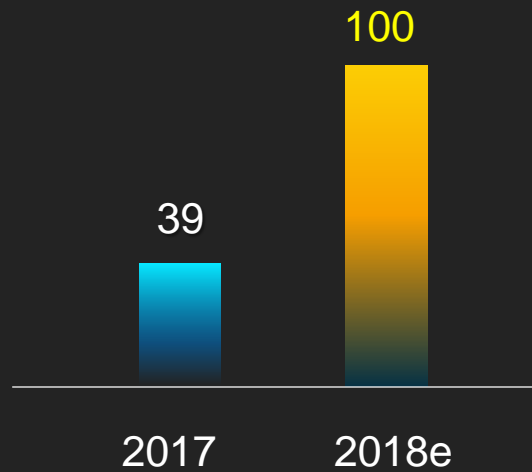
**Gang Dong**

**Vice President**

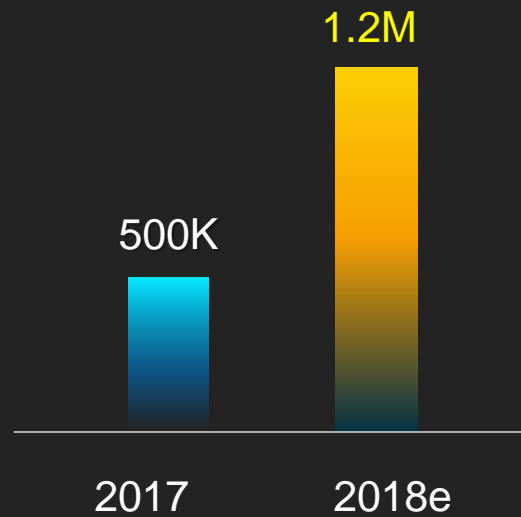
**Western European Region, Huawei**

# NB-IoT Is Gaining Global Momentum : 2017 was the foundation year, and 2018 is presenting dynamic growth

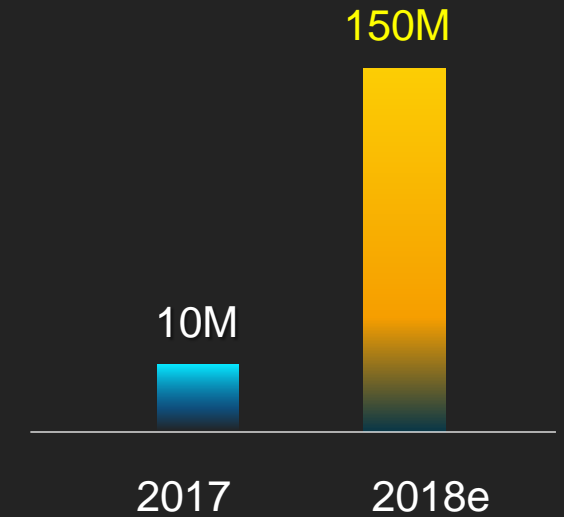
## Networks



## Sites



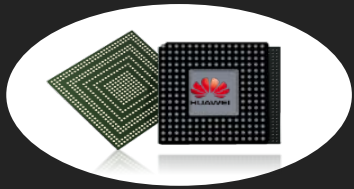
## Connections



# Huawei is contributing to growing the ecosystem

## Technology

- World's first NB-IoT chip Boudica120
- Boudica 150 for 1800 and 2100 band



## Innovation

MWC2018, GSMA “Best Mobile Innovation for Smart Cities” Award for Yintan City practice



## Growing Eco-system

### Summit...

Series of China NB-IoT summit



### Local Alliance

CTCC Tianyi Alliance  
AIS IoT Alliance, etc.



### Global partners

as of May, 2018



### CSIC

Publicly announce during HCE 2017



### NB-IoT Round Table @Berlin 2017



### More ...



8-9<sup>th</sup> Nov, 2018,  
La Nuvola Rome

1<sup>st</sup> Apr, 2017  
Boudica 120

18<sup>th</sup> Apr, 2017  
Yingtan Smart City

10<sup>th</sup> May, 2017  
AIS IoT Alliance

22<sup>th</sup> June, 2017, Fuzhou  
China NB-IoT Summit

17<sup>th</sup> Aug, 2017  
CTCC Tianyi Alliance

26<sup>th</sup> Oct, 2017  
Huawei HCE

27<sup>th</sup> Oct, 2017  
CSIC announced

1<sup>st</sup> Apr, 2018  
Boudica 150

8-9<sup>th</sup> 2018  
Huawei HCE

# Joining hands together, we are achieving more and more

World's 1st NB-IoT electricity meter announced in Portal EDP, NOS, Janz, Huawei



Huawei-Groupe PSA's First Connected Vehicle Debuts at HANNOVER MESSE 2018



More are coming



Smart lock



Water metering



Smart parking



Gas metering

Belgium's 1st NB-IoT Launch OBE, Sensinxs, Huawei



1st NB-IoT Smart Gas Meter to Comply with EU Directives



Fire detector



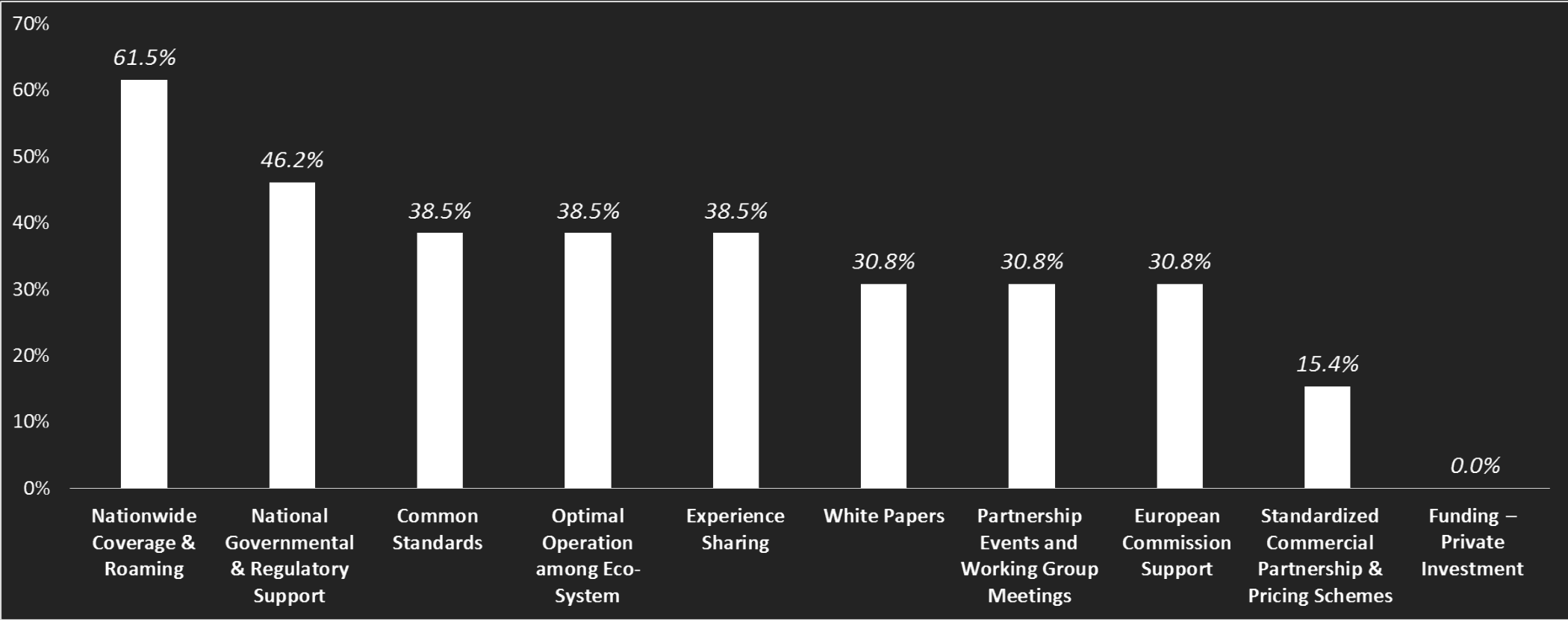
Livestock farming



# But we are still facing challenges ....

Survey during NB-IoT Round Table @Berlin, 2017

Which are the expectations of your company in order to accelerate NB-IoT business in Europe?



**Thank You**

