



Optimized Energy Management Via IoT Integration

Implementation of automated metering for Munich Airport

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Q-loud - Who We Are



- IoT pure-player, providing a full-stack offering including hardware, software, IoT platform, system integration, custom development and operations
- Subsidiary of stock-listed QSC AG
- Partnership on technical- and management level with Huawei & Telefonica

Concept & Consulting



Software Development



Hardware Retrofit



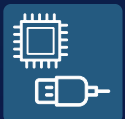
System Integration



Secure Connectivity



IoT Platform



Standardized Hardware



Hardware Development



Hardware Production

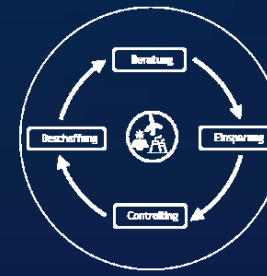


Eco-System



SMARTIFICATION

IoT Full-Stack Solutions
for Connected Products



ENERGY EFFICIENCY

Produkte for
enterprises and residential



IoT CLOUD ENABLING

Consulting and Support
for set-up and operations

Munich Airport - Objectives and Challenges



Digitization of mechanical energy meters and connection with central IT for Munich Airport

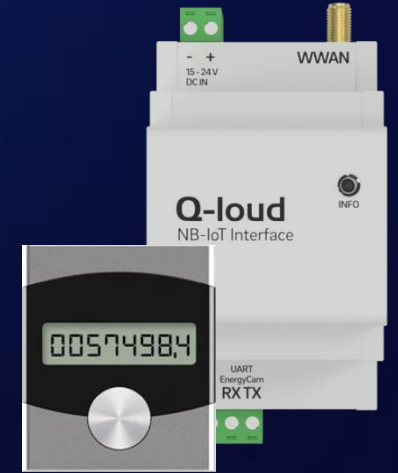
- Munich Airport wants to become a model for other smart cities
- Increase efficiency and enable new services
- Generated data should be available via central software interface for IT department
- Meters are widely installed on airport premises and in surrounding areas
- Meters are located in the basement or other sites with poor network coverage & accessibility

Solution



Retrofit of analog power meters and integration into new IoT Infrastructure

- **Automatic readout** of mechanical meters via Q-loud EneerCam
- **Transmission** of digitized metering and device data via Telefonica NB-IoT
- **Recording and consolidation** of all data on OceanConnect platform of Huawei
- **Export** of metering and device data via a standard software interface (CSV)



Telefonica

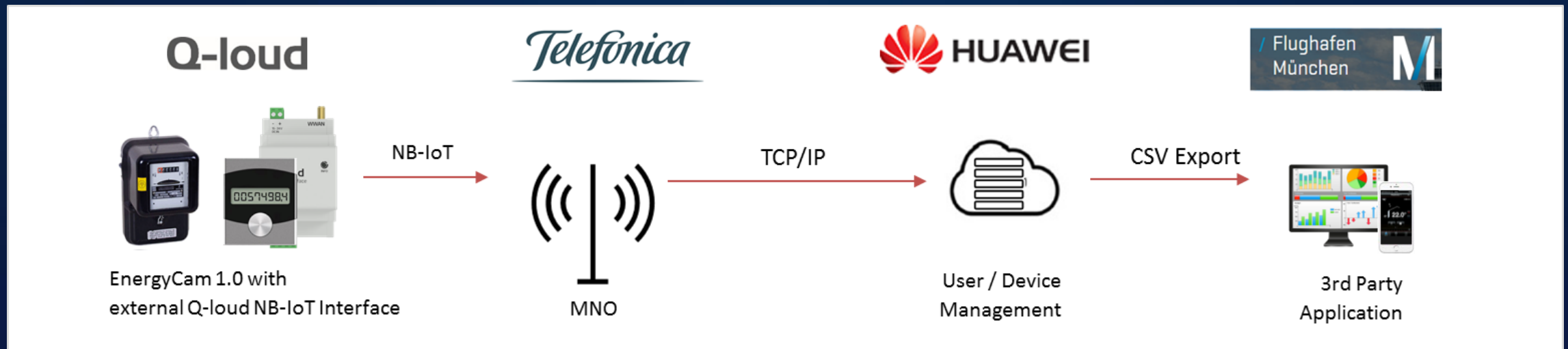
NB-IoT Network



Solution – System Sketch



Hardware & Integration Connectivity OceanConnect Application



Hardware & Platform Integration – NB-IoT EnergyCam



Automatic readout of analogue meters via Q-loud EnergyCam

- Easy to install retrofit solution
- Capture counter reading with built-in camera (OCR recognition)
- LED flash enables readout even in dark environments
- Pairing of NB-IoT Modul with OceanConnect via SSID of Telefonica SIM card

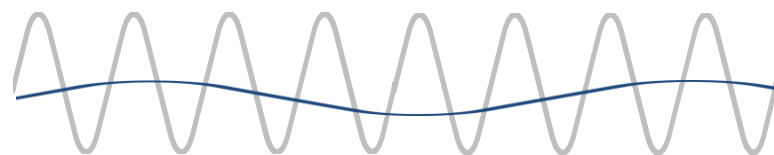


Connectivity – NB-IoT Network by Telefonica Germany

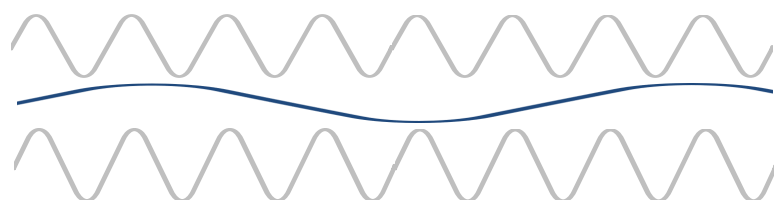


Transmission of digitized data via Narrow Band IoT (NB-IoT)

New standardized wireless technology for the Internet of Things, which uses existing mobile networks meaning faster time to market



Within GSM Carrierwave



Unused LTE Guard Band



Billions of
Devices



Low Cost



Deep Indoor
Penetration



Certified
and Secure

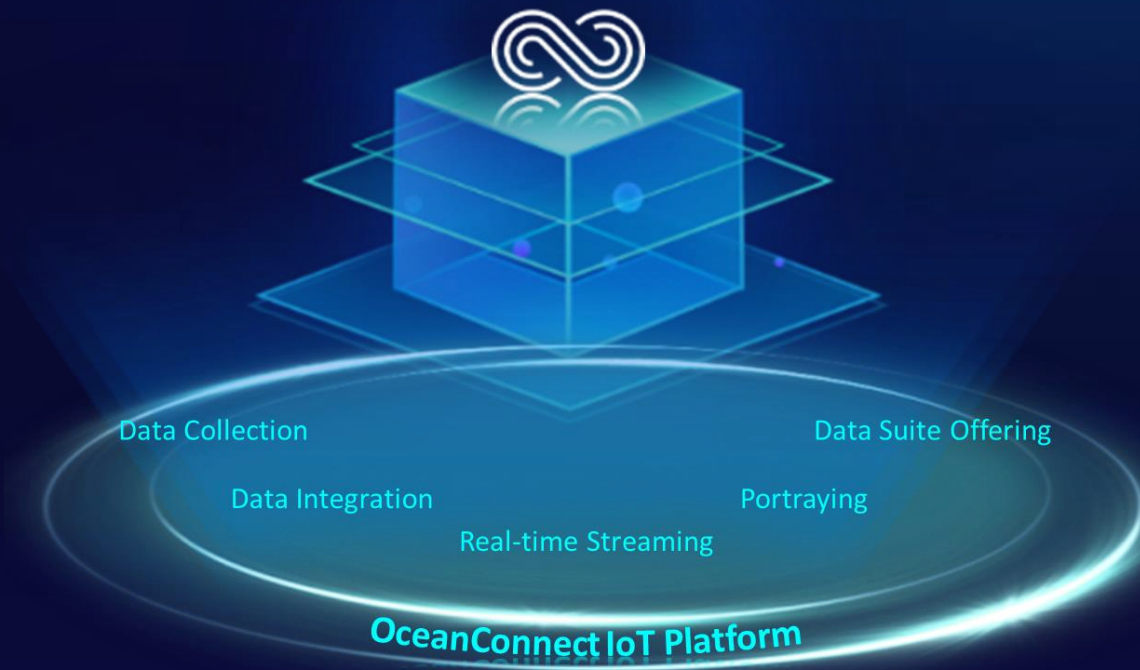


Low Energy
Consumption



World Wide
Standard

IoT Plattform – OceanConnect by Huawei



- Collecting and recording data such as
 - date and time of measurement
 - meter reading
 - signal strength
 - battery status
- Consolidation of all data on the OceanConnect platform
- Export of metering and device data via standard software interface (CSV)



Integrated End-to-End Energy Management Solution for Munich Airport

- **Cost saving:** No need to replace existing infrastructure
- **Availability of consumption data** for Airports IT Department
- **Transparency** of energy consumption
- **Data** for benchmarking of energy efficiency activities
- **Prompt intervention** in the event of unplanned changes in consumption
- **Scalability:** Easy to add additional EnergyCams
- **Future proof:** Ability to add other NB-IoT devices to infrastructure

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THANK YOU

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